



JBH consultants have assisted over two hundred hospitals and long term care facilities over the past six years. Below are some of our recent client engagements and the results they have realized.

- ◆ Negotiated \$18.5M in savings over a five year term (\$3.7M annually) for an Ohio six hospital, non-for-profit, health system (Licensed beds ranging from 12 to 541) for Food and Nutrition and Environmental Services.
- ◆ Negotiated \$14.3M in savings over a five year term (\$2.8M annually) for an Iowa and Indiana non-for-profit health system consisting of six hospital and long term care facilities (Licensed beds ranging from 22 to 275) for Food and Nutrition, Environmental Services, Facilities Management, and Patient Transport.
- ◆ Negotiated \$30.7M in savings over a five year term (\$6.1M annually) for two Michigan non-for-profit hospitals (Licensed beds ranging from 302 to 424) for Food and Nutrition, Environmental Services, and Patient Transport.
- ◆ Negotiated \$18.4M in savings over a five year term (\$3.7M annually) for three Indiana Chicago Region non-for-profit hospitals (Licensed beds ranging from 58 to 441) for Food and Nutrition, Environmental Services, and Patient Transport.
- ◆ Negotiated \$28.1M in savings over a five year term (\$5.6M annually) for a New York non-for-profit health system consisting of 17 acute and continuing care facilities (Licensed beds ranging from 40 – 442) for Food and Nutrition, Dining Services and Environmental Services.
- ◆ Negotiated over \$30M in savings over a five year term (\$6.1M annually) for a mid-west Catholic non-for-profit health system consisting of thirteen acute facilities (Licensed beds ranging from 20 – 700) for Food and Nutrition and Environmental Services.